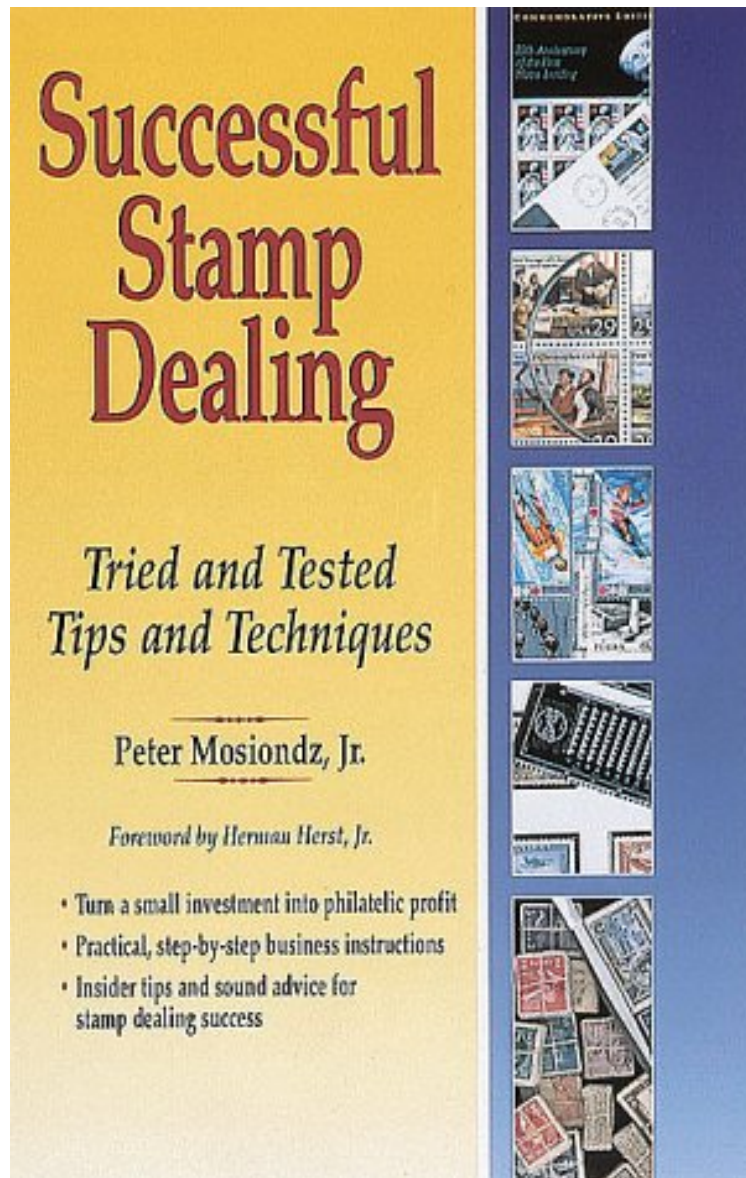


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Successful Stamp Dealing: Tried and Tested Tips and Techniques

Peter Mosiondz, Jr.

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Peter Mosiondz Jr. : Successful Stamp Dealing: Tried and Tested Tips and Techniques before purchasing it in order to gage whether or not it would be worth my time, and all praised Successful Stamp Dealing: Tried and Tested Tips and Techniques:

3 of 3 people found the following review helpful. informative book By Ms.sarah This book is a wealth of information on stamp dealing. I would recommend it to anyone looking to get into the business. It gives step by step info, pros and

cons to the various places and ways to sell stamps including marketing and promotions. The only thing that it lacks is online stamp dealing advice. That was one of the areas that I was interested in. Perhaps this is an idea for another dealer/author. 0 of 0 people found the following review helpful. Selling stamps By reviewer tI consider this a good reference book on how to turn one's hobby into a profit making adventure. Thanks. 7 of 7 people found the following review helpful. A sober guide to real life as a stamp dealer By Matthew Healey I really enjoyed this book. It covers nearly all aspects of stamp dealing: owning a shop, doing mail sales, auctions, and bourses - although the omission of Internet trading is a minus. The foreword by the legendary Herman 'Pat' Herst is effusive but accurate. Mosiondz is a US dealer with a very sober, down-to-earth approach. He makes it abundantly clear that if you intend to make a living in stamps, you should realize that it requires attention to the same business basics as any other field - and he goes into a lot of detail. His bottom line: success will surely come, but only to the dedicated, disciplined professional. Much of the wisdom in this book is valid around the world and would apply equally to trading in many different collectibles. As someone who has dabbled in stamp dealing, I would recommend this book to anyone. It's good know-how at a bargain price.

Break into the business with practical advice on starting and building a profitable stamp dealership. Peter Mosiondz, Jr. covers security, specialty markets, show promotions, building an inventory, and monitoring pricing.

An interest in stamp collecting can lead to a successful business, and this is the title to turn to when a hobbyist wants to make money. From plans to implement a stamp dealership to insuring stock and dealing with wholesalers, use Mosiondz's advice to start a new venture. -- Midwest Book